

99.1 FM  
A.D.S Cleaning Services  
Advance Business Systems  
Advanced Basement Systems  
AGRIS Co-operative  
AL-MAR Home Improvements  
Apollo Property Management  
Applied Computer Solutions  
Badder Bus Services  
Barnes Farm Equipment  
BELFOR Restoration Services  
Blackburn Radio  
Blondeel Glass Limited  
Brown's Auto Supply  
Caldwell Brand Source  
Canada Business Services  
Canadian Mental Health  
Canadian Tire  
Casa Bella on the Thames  
Chatham Granite Club  
Chatham Outdoor Power & Pedal  
Children's Treatment Centre Foundation of C-K  
C-K Association of Realtors  
C-K Crime Stoppers  
C-K Health Alliance  
C-K Home Builders Association  
C-K Metal Sales Inc  
Collins Barrow

Community Living Chatham-Kent  
D. Copley & Sons Transport Ltd.  
Dairy Queen  
Dajcor Aluminum Ltd.  
Daniel E. Loney, CA  
Dillon Consulting Limited  
Downtown Chatham Centre  
DPM Insurance  
Easter and Associates  
Edward Jones Investments – Greg Davenport  
Egan Fife Animal Hospital  
Enviro Clean Car & Dog Wash  
EPR Rieger Bray Hohl  
Erieau Marina  
Foundation of C-K Health Alliance  
Freedom 55 Financial  
Giant Tiger  
Glitter's Fun Eatery  
Gray's China Hall  
Greenfield Alcohol Specialties  
Guspro Inc.  
Habitat for Humanity  
Henry Heyink Construction  
Henry Miecz  
Heuvelmans Chevrolet  
Historic Downtown Chatham BIA  
Holiday Inn Express & Suites  
Home Depot

Honey Electric Limited  
Hub Creative Group  
Human Resources Professional Association  
HVM Holdings Inc.  
Jayden Construction  
Job Match  
Johnson Feduk King Chartered Accountants  
Johnson Inc.  
Kent & Essex Mutual Insurance  
Kent Federation of Agriculture  
Kent-Erie Glass & Locksmith  
Leon's Furniture & Appliances  
Lloyd Bag Company Ltd.  
M&M Meat Shops  
Mainstreet Credit Union  
Maizex Seeds Inc.  
Master Plumber Services  
MC Business Solutions  
McDonnell Group Ltd.  
McNevin, Gee & O'Connor  
Microage  
Monarch Basics  
Nature's Clinic  
Nature's Finest Produce  
O'Neil Insurance Inc.  
OLG Slots at Dresden Raceway  
Ontario SPCA – Kent County Chatham Branch  
P&P Powerwash  
Pizza Tonite  
Portuguese Canadian Social Club  
PPSA Canada Inc.  
Preferred Building Products  
PRIDE Seeds  
Progressive Waste Solutions

Purple Pansy Flower Boutique  
Realty Connects Inc.  
Realty House  
Renaissance Personnel Inc.  
Restorative Justice C-K  
Rossini's Restaurant  
Sacwal Flooring Centres  
Simpson's Fence  
SM Freight Inc.  
South Kent Wind LP  
Southwest Granite & Glass  
St. Andrew's Residence  
Store-N-Save Self Storage  
Summit Roofing & Sheet Metal  
Sun Life Financial  
Sunshine Asparagus  
Trevor Hinnegan Law  
Tri County Crane & Machine  
TVCOGECO  
Uher's Performance Feeds  
Union Gas Limited  
United Way C-K  
Vellinga's Travel & Cruise Holidays  
Victorian Order of Nurses  
Victory Ford Lincoln  
Walmart  
Western Equipment Ltd.  
Westhoek Construction  
Westover Treatment Centre  
Windmill Cabinet Shop  
WINMAR  
YMCA of C-K  
Z3 Aviation  
Zion Christian Church



## MESSAGE FROM THE CHAIR

Welcome to Spring 2016! March was one of our busiest months, bringing in the official start to spring, families off enjoying March break and hosting our Chatham-Kent Chamber of Commerce Business Excellence Awards Banquet.

What an incredible honour for us to host and celebrate the achievements in our community. With many worthy nominees for this year's awards it was a tremendous challenge to choose only one award recipient for each category. It was clear to all in attendance the Awards evening provided a glimpse into the obsessed work and dedication to business, charity and community that each Award winner contributes to. Thank you, once again, on behalf of the CK Chamber to Jacklyn Janssen (Youth Entrepreneur), Jeff McFadden (Young Entrepreneur/Professional), Mike & Sue Korpan (Entrepreneurs), Kent & Essex Mutual Insurance (Business of the Year), Dajcor Aluminum (Industry), Erieau Marina Ltd (Corporate Citizen) and Jennifer Wilson (Citizen) for making our community stronger and healthier through your business and efforts operating in Chatham-Kent. And, thank you, to our key sponsors - TD Canada Trust, TVCogeco, Scotiabank, Community Futures Development Corporation of Chatham-Kent, RBC Royal Bank, Union Gas, OLG and Apollo Property Management for continuing in supporting this showcase event, recognizing some of Chatham-Kent's best! And, to our many florals sponsors, thank you for helping us add the touch of celebratory atmosphere to a great evening.

In sharing the Chair's message last month, I was fortunate to receive a lot of your feedback. In many ways it gave me time to reflect on the passion existing in CK and reinforces the importance of the message I strived to make. Some comments were strongly opinioned, many in support of the message; others reflected a continued struggle and the frustration of our community and employers equally. While the AGM message I gave echoed the necessity to improve Chatham-Kent's education statistics, the underlying narrative remains a call to action for everyone to work in partnership and demands personal accountability. Building a new economy or creating new industry in Chatham-Kent will require our collective passion. But, we need the skilled and capable workforce to fill those "Next Gen" jobs. Chatham-Kent can be a new model for educational excellence! If we choose to be. Building an education infrastructure and engaging students through creative and innovative learning will be a mammoth task. However, with focus, coordinated and purposeful direction, together we can inspire more diverse learning and training programs. And make them available right here at home at our St. Clair College and University of Guelph, Ridgetown Campus.

The world is quickly becoming an "On-Demand" economy. Digital disruption is everywhere; it is influencing people in ways never imagined or intended. We are at an interesting intersection; cloud computing along

with digital mobility puts a computer in the pocket of everyone with a smart phone. Fundamentally it has changed the way businesses are created, operated and managed. "Functionality" and "User Interface" have become the new terminology of what defines "Customer Service" in today's work space. Technology, as an enabler, will be the proving ground to unlock resources that can lead us back to viable economic prosperity. It's this seismic shift in our economic landscape that continues to force change at an unprecedented pace. It not only forces traditional business models to evolve and adapt, it demands the labour force to evolve and adapt also. Not since the industrial revolution of 1760 have we experienced such a giant leap forward.

Perhaps that is the point! Perhaps, Chatham-Kent hasn't yet caught up to the "On Demand" reality and the speed of what employment requires today.

Is the type of work available in Chatham-Kent meaningful and fulfilling?

I've heard my share of rhetoric regarding competitive wage in Chatham-Kent recently. Yes, there are abundantly available statistics to support the statement of disposable income being higher in Chatham-Kent, after all, we are a community that enjoys, on average, a lower cost of living. However, I do not fully buy-in to that as an acceptable tradeoff. Minimum wage, at its heart of intention, was designed to set a standard "At Minimum" what one should expect to earn based on skills to complete a required job. It should never be the standards of measure to financially support a thriving family or a viable community. Minimal Skill = Minimum Wage.

I continue to look forward to your comments and thoughts, so, find us on Facebook & Twitter.



Christopher June  
Chair



## Annual CHAMBER GOLF TOURNAMENT

WEDNESDAY, JUNE 22ND, 2016  
WILLOW RIDGE GOLF & COUNTRY CLUB  
439 CHATHAM STREET S, BLENHEIM

**A DAY OF GOLF FOR ONLY \$105 (+HST)**  
• Includes golf, cart, lunch, dinner, and a prize for everyone!  
• Design your day, your way!  
• The entire day is based on your time, your budget and your choice.

**18 HOLE TOURNAMENT | SHOTGUN START  
BEST BALL | SPECIAL HOLES | CONTESTS & PRIZES**

To register, please fill out the enclosed registration form.



## 2016 MARCH FEATURE INDUSTRY OF THE MONTH



## NATURE'S FINEST PRODUCE LTD.

## MUNICIPAL UPDATE & ADDRESS WITH MAYOR RANDY HOPE

WEDNESDAY, MAY 25TH, 2016  
RETRO SUITES HOTEL - 2 KING STREET W, CHATHAM



In co-operation with:



Sponsored by:



**BREAKFAST:** 8:00 a.m. - Presentation to follow

**TICKETS:** \$25 (HST included)

No refunds/cancellations after May 18th, substitutions permitted.

To order tickets, please contact the Chatham-Kent Chamber of Commerce office.

Follow the CHATHAM-KENT CHAMBER OF COMMERCE on...



Proud Partner:



Chatham-Kent Chamber of Commerce is a proud member of:



THE CANADIAN CHAMBER OF COMMERCE  
LA CHAMBRE DE COMMERCE DU CANADA

www.chamber.ca



www.occ.on.ca

Designed & Printed By:



marketing | creative | interactive

hubcreativegroup.com

# BUSINESS EXCELLENCE AWARDS 2016

THURSDAY | MARCH 31 | 2016  
- Club Lentinas -

## CONGRATULATIONS!

Business of the Year  
**KENT & ESSEX MUTUAL INSURANCE**

Corporate Citizen of the Year  
**ERIEAU MARINA LTD.**

Citizen of the Year  
**JENNIFER WILSON**

Young Entrepreneur  
Professional of the Year  
**JEFF MCFADDEN**

Entrepreneurs of the Year  
**MIKE & SUE KORPAN**

Youth Entrepreneur of the Year  
**JACKLYN JANSSEN**

Industry of the Year  
**DAJCOR ALUMINUM LTD.**

## THANK YOU TO OUR SPONSORS



## BUSINESS AFTER HOURS WEDNESDAY, MARCH 16, 2016

HOST:



**WILLOW RIDGE GOLF & COUNTRY CLUB**  
439 CHATHAM STREET SOUTH, BLENHEIM



## BUSINESS AFTER HOURS WEDNESDAY, APRIL 20, 2016

HOST:



LOCATION:  
235 ST. CLAIR STREET, CHATHAM

TIME: 5:00 - 7:00 P.M. | COST: \$5.00 AT THE DOOR

Networking | Appetizers | Prizes



## New! CHAMBER MEMBERSHIP BENEFIT...

### Business After Hours Complimentary Annual Card

*How it works...  
It's easy - and it's included!*

You or an employee of the member business will bring the Business After Hours Card each month to receive one complimentary admission. We encourage you to take advantage of this great opportunity to network, socialize and meet your community business partners as a perk of membership!

With your paid membership renewal you will receive our THANKS FOR YOUR SUPPORT and your **Business After Hours Complimentary Annual Card!**

*Also...*

Chatham-Kent Chamber of Commerce Members...The Business After Hours Card will be available to purchase if you would like additional cards for your employees, business partners or clients.

**ADDITIONAL BUSINESS AFTER HOURS CARD**  
Includes: Admission to 10 Business After Hours Events  
Cost: \$45 (HST Incl.) (That's a 10% savings & no expiry date!)

If you would like to purchase a Business After Hours Card, please contact the Chamber TODAY!

## BUSINESS AFTER HOURS WEDNESDAY, MAY 18, 2016

HOST:



LOCATION:  
23576 PRINCE ALBERT ROAD, CHATHAM

TIME: 5:00 - 7:00 P.M. | COST: \$5.00 AT THE DOOR

Networking | Appetizers | Prizes



## Welcome... CHATHAM-KENT CHAMBER OF COMMERCE BOARD MEMBERS

### CECILY COPPOLA, RESTORATIVE JUSTICE CHATHAM-KENT



I am a transplant to Chatham, but VERY happy to call it home now! Originally from Leamington area, my husband and I bought our first home here in 2011, and now share it with two "fur babies" that we adopted. I am the Executive Director of Restorative Justice Chatham-Kent, a local not for profit organization serving at-risk youth, and have been proud to hold that position for close to five years. Since putting down roots here, I have become actively involved and invested in this great community; Board Director with Big Brothers Big Sisters Chatham-Kent, member of the CK Crime Prevention Board, and honoured to serve as the 2013 Campaign Co-Chair for the United Way of Chatham-Kent...to name a few!

In my (very) spare time I like to spend time laughing with family and friends, 'moonlight' as a waitress, go for long walks with my puppy-dog, practice yoga, drag myself to the gym, cook for as many people fit around our dining room table, and of course...represent as a 'band wife' at Ryan Bradley shows! (It's true - I'm married to a local country music artist - check him out! \*shameless plug\*)

Those who have met me know that I am extremely passionate about the work Restorative Justice Chatham-Kent - and the local non-profit sector - does in this great community. I am also passionate about CK as a whole; a community that has provided me with so many opportunities, successes, and happy memories. I have been involved with the Chamber's Business and Members Connection (B.M.C.) Committee and look forward to continuing my work with that committee as Board Director. I am excited to bring my voice, not for profit sector experience, and outlook as a young professional to the Chatham-Kent Chamber of Commerce Board of Directors. Looking forward to working with this diverse group of dedicated community members to make CK a stronger, more vibrant place to live, work and play in!

### TREVOR HINNEGAN TREVOR HINNEGAN LAW



Trevor earned his Law Degree from the University of Western Ontario in 2001. He articulated at a large law firm in London, Ontario. Thereafter, he returned to his hometown of Chatham, Ontario where he has been serving the community as a lawyer since 2002.

Trevor was born and raised in Chatham and spends a great deal of time giving back to his community through various volunteer efforts. In the spring of 2011 Trevor completed a seven year term as a Director on the Board of the YMCA of Chatham-Kent. During his tenure on that Board, the organization built a brand new, state of the art YMCA facility in Chatham. In addition, the organization's regional relationship with the YMCA of Sarnia-Lambton flourished, in part, due to Trevor's work on the Governance Committee. Trevor continues his volunteer work with the YMCA by sitting on its Audit Committee. He was also a member of the committee that launched the Celebration of Youth Awards in 2013.

In 2015 Trevor completed a six year term as a Director on the Board of the Chatham-Kent Children's Safety Village. He is currently a member of the Board of the Big Brothers Big Sisters Foundation. He also currently sits on the Thamesview Family Health Team Community Advisory Committee.

Trevor resides in Chatham with his wife, Kim, and his two young children. His main interests are music and sports. Growing up in Chatham he competed in various recreational and competitive sports including hockey, basketball, football, volleyball, and baseball. He played for various regional teams and represented the Southwest Region at the Ontario Summer Games in basketball. He was also a member of the 1995 Vanier Cup finalist University of Western Ontario varsity football team. He has also been a member of the Maple City Slo-Pitch League and the Chatham Granite Club in recent years. He enjoys playing the piano and guitar.

Trevor is a member in good standing of the Law Society of Upper Canada and the Kent Law Association.